# STUSH MARKETING

agency profile

#### EZINES Photography **VIDEO PRODUCTION** BRANDING MARKETING RESEARCH **WEBSITE** DESIGN STRATEGY MULTIMEDIA SEARCH ENGINE OPTIMIZA SOCIAL MEDIA MARKETNG INFLUENCERS **INFOGRAPHIC DIGITAL DESIGN CORPORATE IDENTITY** GRASS ROOTS MARKETING



# WE ARE **STUSH**MARKETING

STUSH is an innovative digital marketing agency located in Kingston, Jamaica.

We combine new media, engaging content and signature on-the-ground executions to produce maximum impact for your brand.

#### SOME OF OUR CLIENTS











# OUR 'ALWAYS ON' DIGITAL MEDIA APPROACH



#### 360 Marketing Solution

reach customers at all possible points of contact with Digital Media, ABL, PR, websites, ezines and grassroots marketing campaigns

#### **Content Creation**

publish high quality, image rich content

#### Good Stories

Connect with fan base through interactive content and good storytelling

#### **Digital Advertising**

Ensure your audience sees the content, not just organically but through paid promotion

#### Get Data

check stats regularly with the help of social media listening tools throughout each campaign to ensure targeted audience is reached

# **OUR 'ALWAYS ON' CUSTOMER SERVICE**



STUSH always goes beyond the call of duty to make my job a whole lot easier!

STUSH creates a tone for my brands that speaks directly to our audience and makes them our very own brand ambassadors.



I have been a fan of STUSH from its inception. They have a definitive style blending hard work, creativity, and ingenuity.







# CONTENT IS OUR SPECIALTY

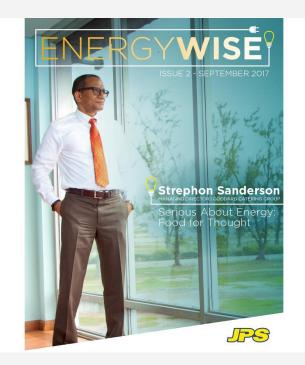




#### websites



#### e-zines







7. Do you have any advice to new entrepreneurs?

LIMEBUSINESS

The truth is, as an entrepreneur, you need to surround yourself with like-minded people. It definitely helps if you are around persons who went and are going through the same or similar experiences to your own. Forming that network of support is very important. This is the forum to share and receive knowledge and information and to have a support system. Being an entrepreneur can be a very lonely road so

# content creation - photography



### content creation - custom artwork



## good stories







Connect with fan base through interactive content and good storytelling

- -influencer program
- giveaways
- fan reposts

### get data



We employ social media listening tools throughout each campaign to ensure targeted audience is reached with:

- Monthly campaign reports
- Data on social media growth, reach, engagement, impressions and interaction
- Advanced analytics
- Targeted demographic reporting



# **Corporate Training**

Individually Tailored Programs For Your Employee Development Led By Our Network Of Industry Experts

# **Available Online And In Person**

#### OUR APPROACH

With a decade of operation, serving marketing and communications needs for regional and international businesses, STUSH is uniquely placed to provide corporate training programs that impart the knowledge and skills teams need to keep up with the speed at which industries are changing.

We draw on our network of industry experts, innovation practitioners and thought leaders to create training programs customized to the needs of your business.





#### **Countries** We've Worked





Grenada



Puerto Rico



Trinidad & Tobago



Antigua & Barbados

Guadeloupe



#### **Our** Clients





#### Story telling Norman Manley International Airport

As one of Jamaica's most well known comedians, Oliver Samuels' inclusion in this commercial inspired trust, and painted the NMIA with credibility and familiarity.

As a result, the NMIA benefited from increased brand awareness, which led to a potential increase in bookings/flights as a result of this campaign.

Video content provides an excellent medium to take advantage of influencer marketing.





### UN Women - Ring the Bell Campaign



UN Women holds an annual Ring the Bell Campaign for Gender Equality event. The event was being held in Jamaica and leading up to the event we were honoured to work with them through promotional graphics and having an online campaign where Jamaican Women were asked to share their opinions on Gender Equality. We sent 40 bells to local influencers and had a great viral campaign reaching over 632,,000 people on launch date in the Caribbean and 1.43 Million people within 7 days.



# JN Covid Campaign at HWT Branch

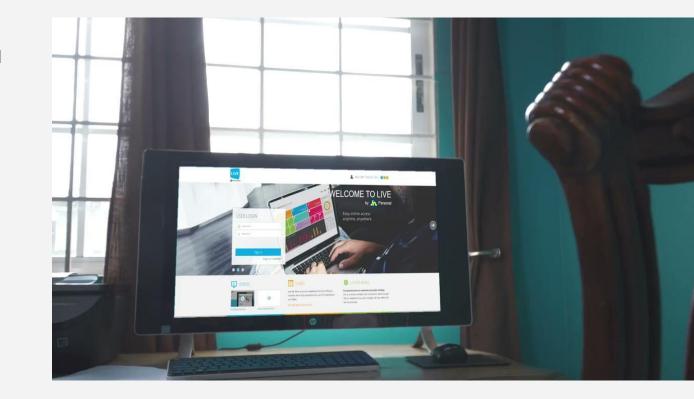
Due to the rise of the global pandemic COVID-19, JN Bank wanted to educate their customers on a few changes and remind them of safer banking options during this time. Stush Marketing was asked to help bring this to life.





# JN Covid Campaign on Location

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# Digital Ads - JPS Light Nurse Campaign

The JPS Light Nurse campaign was conceptualised to provide some respite to our nurses who have been paramount in the nation's fight against Covid19.

Nurses were nominated and awarded a monetary discount on their upcoming light bills.

This **digital ad campaign** was well received by the public, who applauded the initiative. Over **200** people took part and it had an over all organic reach of **338,000.** 





#### **JPS -** Light Nurse Stats

Digital marketing campaign to support the Light Nurse Rollout

#### 2 week rollout

- 338,000 People Reached
- 200+ People Participated in Giveaway
- Achieved a Positive Sentiment of 90.5%
- Achieved an engagement rate of over **30%**!



### **RADA -** Say Yes to Fresh Campaign





## **RADA -** Say Yes to Fresh Campaign Stats

#buylocal #SayYestoFresh #RADAjm



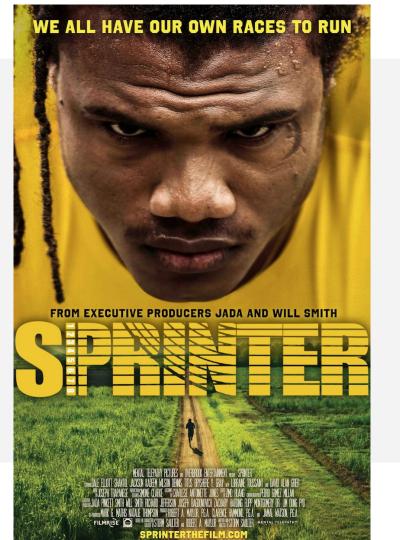
The RADA Say Yes to Fresh Social Media Campaign was created to inspire our local consumers to buy fresh produce from our farmers, and to change our consumption patterns and habits in an effort to build Jamaica This campaign drove massive awareness and engagement, resulting in a viewership and reach of over **653,000** people islandwide. We also managed to achieve massive social media growth on all platforms used in the campaign, with a <u>26% collective growth</u> on Facebook, Instagram and Twitter.

# Promotion

Digital marketing campaign to support release of SPRINTER in Jamaica.

#### 4 week rollout

- Digital Media Management
- Digital Ad Network Placement
- "SPRINTER Cross Jamaica" Ticket Giveaway Campaign
- Opening Weekend Coverage



# JAMAICA NATIONAL GENERAL INSURANCE CAMPAIGN

# FUEL FOR YOU: STUSH MARKETING

ENTER FOR A CH

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WITH

STREET, STREET

CASE STUDY

# JN GENERAL INSURANCE

#### **PROJECT DESCRIPTION**

Stush Marketing produced a 6 month campaign promoting JNGI's new product "Online Insurance Quotes". We created a series of Google ads linking to their website, supported by social media campaigns, on-the-ground executions and online giveaways.

#### **DRIVE SMART CAMPAIGN**



#### **CHRISTMAS GIVEAWAYS**





#### The JNGI facebook and website received:

IMPRESSIONS - 7.2 MILLION Reach - 324,500 Unique Users - 1.8 Million New Fans - 5,900 Website Views - 5,357 Quotes Requested: 1413







#### Carib Export & Tecca Content Marketing & Development Workshop



Stush provided knowledge and advice about community management, content creation and marketing in order to help the Artisans improve their online presence and build brand recognition throughout the Caribbean. Contracted by Caribbean Export, to coordinate the documentation of the process through the creation of a range of teaching materials content which captures the process of ideas.

#### CONTENT PRODUCTION WORKSHOPS

We delivered a series of virtual workshops that will cover content production and branding for entrepreneurs.

Webinars was structured in 2 hour interactive sessions, with 15 - 30 minutes to ask questions at the end. All webinars ended with assignment tasks to be presented and discussed at the beginning of subsequent workshops. Over **320 Artisians** have been touched by this series.



#### UN Women - Webinar Promotion



This webinar series was implemented as part of the "Win-Win: Gender Equality Means Good Business" programme, which was created in partnership between UN Women, the International Labour Organization and the European Union. This campaign drove massive awareness and engagement, resulting in a viewership and reach of over **1 million** people across the Caribbean. We also managed to send **400+ targeted traffic** to their webinar registration page



# Let's Get SOCIAL



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